

Department:	BPO Operations	Original Approval:	05/24/2018
Policy #:	OP647	Last Approval:	02/03/2020
Title:	Pricing Policy (Default, By Report, and Non-Covered Codes)		
Approved By:	Donna Arcieri, Vice President of BPO Operations		
Dependencies:	<i>Manual Pricing</i> desk procedure (OP648) <i>Custom Fee Schedule</i> policy (OP600)		

Purpose

This explains the Community Health Plan of Washington (CHPW) pricing policies for Medicare Advantage, Washington Apple Health (WAH; Medicaid), and WAH Integrated Managed Care (IMC) lines of business.

CHPW’s BPO Operations department publishes this policy on the [CHPW](#) and [CHPW Medicare Advantage](#) websites so that providers can easily access this information.

Policy

CHPW shall process and adjust all claims in accordance with the following, in order:

1. All federal and state laws;
2. CHPW provider contracts;
3. Rules defined and published by the Centers for Medicare & Medicaid Services (CMS) and the Washington State Health Care Authority (HCA);
4. Nationally recognized coding standards and National Correct Coding Initiative (NCCI) payment system edits;
5. CHPW established policies; and
6. Health insurance industry standard best practices.

CHPW’s default pricing policy is as follows: CHPW shall pay up to the provider’s cost for durable medical equipment (DME), blood and blood products, and by report (BR) pricing for Medicaid and Medicare Advantage lines of business. If no other options are available for BR pricing, CHPW shall follow the “By Report Pricing” section of this policy.

CHPW shall require that providers send us an itemization or invoice when billing for DME, blood and blood products, and by report (unlisted) procedure codes. In addition, CHPW shall require an invoice, manufacturer’s suggested retail price (MSRP), or comparable code as follows:

- Any service identified as “by report” or “BR.”
- Any service identified as “acquisition cost” or “AC.”
- Any unlisted or miscellaneous CPT or HCPCS code.
- Durable medical equipment.
- A comparable standard code is required for unlisted and miscellaneous codes.

Upon receipt of an itemization or invoice for the above services and codes, CHPW shall allow up to the provider’s cost for these items/services, including for providers who are on a contract that allows more than 100% of Medicaid rates.

Claims that do not have an invoice, MSRP, or comparable code shall deny using message code CDINV (“*Invoice or MSRP required for acquisition cost*”). If unable to obtain pricing otherwise, CHPW shall apply the default pricing specified in this policy as a last resort on a case-by-case basis, upon CHPW management approval.

Default Pricing

CHPW shall pay the following:

- 100% of invoice for services that are BR
- 100% of invoice for services that are acquisition cost (AC)

Note:

CHPW shall pay the **original** acquisition cost (purchase price), not replacement cost (for example, if the provider depletes a stored item).

- 85% of MSRP for DME/supplies

DME

For specific DME codes, such as K0108 (miscellaneous wheelchair parts), CHPW must verify the manufacturer’s suggested retail price (MSRP) in order to provide pricing. For other DME items, CHPW uses the actual MSRP if available; if not, CHPW uses the billed amount as the MSRP.

The MSRP may be included in the X12 electronic claim transaction, or with the paper claim (for example, an invoice is attached), or in the authorization documents in Jiva (the care management system for authorizations and referrals).

By Report Pricing

Most medical services are included in a standard fee schedule. However, some services are not included in a standard fee schedule because they are unique. Procedures for such services are “by report” or “BR,” meaning the provider must submit a written report to justify the services.

CHPW shall price based on invoice, MSRP, and/or comparable code for BR. If none of these options are available for a procedure or supply that is listed as BR, CHPW shall use the following default pricing at a percent of billed.

Medical services	50%
Surgical services	45%
Radiology services	45%
Lab services	40%

BR codes are set up in the claims processing system with the default percentages according to service. CHPW does not compare this pricing with Medicare’s relative value units (RVUs) or use Medicaid’s facility/hospital conversion factor (rate). Acquisition cost does not apply as CHPW uses the invoice to price.

Non-Covered Codes Pricing

If a procedure code is not on a CHPW custom fee schedule or on the Medicaid or Medicare fee schedule (as appropriate for the line of business), claims shall deny as not covered *unless*:

- The service was approved in error; or
- CHPW had a single case agreement with the provider or another exception to the rule (ETR); or
- A medical doctor signed off on the procedure.

List of Appendices

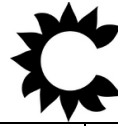
None.

Citations & References

CFR	182-500-0015 , 182-530-7000 , 182-550-6500 , 182-543-9000 , 388-835-0235	
WAC		
RCW		
Contract Citation	<input checked="" type="checkbox"/> WAH	
	<input checked="" type="checkbox"/> IMC	
	<input checked="" type="checkbox"/> MA	
Other Requirements		
NCQA Elements		

Revision History

Revision Date	Revision Description	Revision Made By
05/21/2018	Moved By Report information from desk procedure OP609 into new OP647; added default pricing, non-covered codes pricing	Roger Arnold / Renée Lillie
05/24/2018	Approval	Donna Arcieri
04/03/2019	Annual review; minor edits	C. Summerville / R. Lillie
04/26/2019	Approval	Donna Arcieri
10/21/2019	Updated default pricing; added blood/blood products; added AC pricing	Kris Shopin / Donna Arcieri / Renée Lillie
10/29/2019	Approval	Donna Arcieri



Revision Date	Revision Description	Revision Made By
11/13/2019	Revised with general information about best practices; moved some information into <i>Manual Pricing</i> desk procedure (OP648)	Kris Shopin / Donna Arcieri / Renée Lillie
11/14/2019	Approval	Donna Arcieri
01/29/2020	Clarified conversion factor and when to use BR pricing	C. Summerville / J. Hovey / R. Lillie
02/03/2020	Approval	Donna Arcieri